

JAN 18+19
LOEWS HOTEL CHICAGO
24TH ANNUAL
INTRODUCING BROKER CONFERENCE



WE ARE BACK IN THE
Windy
City!

FOCUS
ON THE
FUTURE **2019**



WWW.ADMIS.COM/BROKERCONFERENCE



ADM Investor
Services, Inc.

WE ARE BACK IN THE WINDY CITY FOR OUR 24TH ANNUAL INTRODUCING BROKER CONFERENCE!

FOCUS ON THE FUTURE 2019



ADM ADM Investor Services, Inc.

SCHEDULE OF EVENTS

FRIDAY, JANUARY 18, 2019

- 9AM – 2PM ADMIS OPEN HOUSE**
Board of Trade Building – 21st Floor Atrium
141 W. Jackson Blvd | Chicago, IL 60604
(312) 242-7000 | www.ADMIS.com
Stop by the ADMIS headquarters in the historic Board of Trade building and check out our office space and meet with our employees throughout the day.
- AFTERNOON BREAKOUT SESSIONS (LISTED BELOW)**
All held at Loews Chicago Hotel –
Wright Ballroom 1 & 2 and Foyer, Main Floor
Beverages and snacks will be served!
- 3:30 – 4:30PM ADMIS APPS AND TOOLS: SEE WHAT'S NEW!**
ADMIS Reps from our Support Desk, Compliance, New Accounts, OAK Trading and Risk departments will highlight "What's New!" in ADMIS technology and application tools. All designed to make your day easier to manage and more efficient.
- 4:45 – 5:15PM WHERE ARE THE LEADS?!**
Develop and execute a cost effective marketing strategy and grow your Social Media presence with Shane Stiles, president of Gate39 Media.
- 4:00 – 5:30PM EXHIBITOR SPACE OPEN**
Explore our Exhibitors from both outside Trading Platform vendors & US futures Exchanges along with ADMIS Reps that will be on hand to show and demo new products and tools.
- 6:00 – 9:00PM FRIDAY EVENING WELCOME RECEPTION**
Loews Wright Ballroom & Foyer
We kick off our conference in the elegant Loews Chicago Hotel. Join the ADMIS staff for an evening of food, drinks, entertainment and networking!

SATURDAY, JANUARY 19, 2019

- Loews Hotel | Wright Ballroom & Foyer, Main Floor
Focus on the Future IB Conference features a full day of presentations by motivational speakers, domestic and global market research experts and ADM & ADMIS executives, and exhibitors showcasing new products designed to help you grow your business.
- 7:30AM REGISTRATION AND EXHIBITORS OPEN
BREAKFAST SERVED** Sponsored by CTS
- 8:30AM WELCOME ADDRESS**
Kurt Johnson; VP, Business Development,
ADM Investor Services
- 8:45AM STATE OF ADMIS**
Tom Kadlec; President, ADM Investor Services
- 9:05AM PREPPING FOR READINESS**
Ray Young; Executive Vice President & CFO,
Archer Daniels Midland Co.
- 9:30AM MACROECONOMIC TRENDS AND COMMODITIES IN 2019**
Erik Norland; Senior Economist, CME Group
- 10:30AM EXHIBITORS INTERACTIVE BREAK**
- 11:15AM US POLITICS AND THE POTENTIAL OPPORTUNITY FOR AGRICULTURE**
Dan Basse; President, AgResource Company
- 12:00PM LUNCH IS SERVED**
Sponsored by CME Group
- 1:15PM KEYNOTE SPEAKER: MAJOR DAN ROONEY, USAF**
Doing Good, Doing Well: Entrepreneurship & Building a Mission-Oriented Organization
- 2:15PM FINAL EXHIBITORS INTERACTIVE BREAK**
Sponsored by Gate39 Media
- 2:45PM INFLATION: SAY IT ISN'T SO, JOE!**
David Hightower; President, The Hightower Report
- 3:30PM RESEARCH PANEL Q & A WITH ANALYSTS**
Steve Freed, Alan Bush & Erik Norland, Dan Basse & David Hightower
- 3:55PM CLOSING REMARKS**
- 4:00PM PRESENTATIONS END**
- 6:00PM SATURDAY EVENING RECEPTION**

SATURDAY EVENING RECEPTION | 6-10PM
Lucky Strike Bowling & Entertainment Club
322 E. Illinois | Chicago, IL
www.bowlluckystrike.com

Saturday night we head across the street to Lucky Strike for a night full of food, drinks and fun! Bowling, pool, ping-pong, musical entertainment and more!

**SUNDAY, JANUARY 20, 2019
8-10AM**
Loews Hotel – Pullman
Room

Join ADMIS Staff for a light breakfast and beverages before hitting the road!



KEYNOTE SPEAKER: MAJOR DAN ROONEY, USAF

Major Dan "Noonan" Rooney is a fighter pilot with 3 combat tours in Iraq, a PGA Golf Professional, and the founder of the Folds of Honor. He has served as the motivational speaker for two U.S. Ryder Cup teams and is a frequent guest with FOX News. A decorated military aviator, Major Rooney is currently stationed at Tyndall AFB Florida as a member of 301st Fighter Squadron. He is a two-time recipient of the Top Gun award and has received many decorations to include the Distinguished Service Medal, Air Force Commendation Medal, Air Medal, Anti-terrorism Medal, and Air Expeditionary Medal. Major Rooney is the driving force behind Folds of Honor, which raised over \$100 million and awarded over 13,000 scholarships to the family members of KIA or disabled soldiers.

SPEAKERS FOR SATURDAY, JANUARY 19, 2019



Erik Norland

Executive Director & Senior Economist; CME Group
Erik Norland is Executive Director and Senior Economist of CME Group. He is responsible for generating economic analysis on global financial markets by identifying emerging trends, evaluating economic factors and forecasting their impact on CME Group and the company's business strategy, and upon those who trade in its various markets. He is also one of CME Group's spokespeople on global economic, financial and geopolitical conditions.

Prior to joining CME Group, Norland gained more than 15 years of experience in the financial services industry working for investment banks and hedge funds both in the United States and in France. He most recently served in sales and research at BEAM Bayesian Efficient Asset Management LLC. He began his career at Bankers Trust, Global Investment Management in New York working with the tactical asset allocation group.



Dan Basse

President, AgResource Company

Dan Basse is a professional economist and analyst who has been in the commodity business since 1979. Raised on a dairy and grain farm in Waukesha, Wisconsin, Dan has a keen sense of production agriculture. In 1988, he founded AgResource Company in Chicago. AgResource is a domestic and international Ag Advisory and Research firm which forecasts domestic and world agricultural price trends.



David Hightower

President, The Hightower Report

David Hightower is a founding principal of The Hightower Report, a commodity research and information corporation, specializing in high quality futures research and analysis for individual investors, brokers, commercial producers and end users. The Hightower Report publishes one of the most widely read daily commodity wires in the world and has become a highly utilized industry consulting service with many brokerage firms. With over 30 years of experience, David is thoroughly versed in the complex interaction of the world markets and global businesses, and his closeness to the markets is evidenced in his direct and opinionated analysis. David has regularly appeared on CNN, Bloomberg Television and ONN.tv and is often cited in the Wall Street Journal, Futures Magazine, Reuters and many other industry publications.



Ray Young

Executive Vice President & CFO, Archer Daniels Midland Company

Ray G. Young is executive vice president and chief financial officer of Archer Daniels Midland Company, and a member of the company's Executive Council. In his role, he oversees the company's accounting, controlling, treasury, tax, financial planning, investor relations, information technology and

business transformation activities as well as the ADM Investor Services organization. He is also responsible for strategic oversight of ADM's business in Asia.

Ray joined ADM in 2010 following a 24-year tenure with General Motors Co., during which he held executive leadership positions in finance, general management, planning and operations on four continents. Ray served in Shanghai as vice president of GM International Operations, and in 2008 and 2009, he was CFO of General Motors. Between 2004 and 2007, he was the president and managing director of GM do Brasil and Mercosur Operations, based in São Paulo.

Ray graduated in 1984 from The Ivey School of Business, University of Western Ontario, in London, Canada, with a bachelor's degree in business administration. He holds an MBA from the University of Chicago.

Ray serves on the boards of directors of International Paper Company and the U.S.-China Business Council. He is a member of the board of directors of the American Cancer Society Lakeshore Division and the CFO Advisory Board of the University of Chicago Booth School of Business.



Tom Kadlec

President, ADM Investor Services, Inc.

Tom Kadlec joined ADMIS in 1990 as Controller and in 1998 was named Chief Financial Officer. In 2007 he became Senior Vice President and in March 2010 assumed the role of President of ADMIS. Throughout his career he has engaged with brokers and customers on a variety of levels and enjoys the dialogue and relationships, as well as the opportunity to successfully work through challenges together.

Tom is a Board Member of the Futures Industry Association and National Futures Association, a member of the CME Group Clearing House Committee, and a member of the CFTC Agricultural Advisory Committee.



Kurt Johnson

VP, Business Development, ADM Investor Services

Kurt Johnson is Vice President, Business Development for ADM Investor Services and also serves as President of Archer Financial Services. Kurt oversees the onboarding of new Introducing Broker business. He began his career in the futures industry in 1986 as an Introducing Broker and currently serves on the IB

Advisory Committee for the National Futures Association. He has been with ADMIS since 2002.



Steve Freed

VP of Grain Research, ADM Investor Services

Steve Freed is Vice President of Research for ADM Investor Services, overseeing the analysis of all market information and trading strategies for over 900 brokers. Leading a staff of analysts and consultants, Steve creates daily short and long-term market outlooks and video clips for all agricultural commodities.

His market opinions are often quoted in newspapers and business journals around the world.



Alan Bush

Senior Financial Economist, ADM Investor Services

Alan Bush has been a commodity analyst since 1976 focusing on the fundamental and technical aspects of stock index, interest rate and foreign currency markets. He has authored several articles for Stocks Futures and Options magazine and produced the "Futures Tech Focus" program, which is a technically based market outlook.



Shane Stiles

President, Gate39 Media

After starting his career in web development at the CME Group, Shane started Gate 39 Media, a financial services marketing and technology agency in 2002. From websites and online marketing, to custom portal and app development, Gate 39

Media provides solutions that grow businesses, improve internal processes, and create great customer experiences. Shane believes in providing practical solutions for businesses to grow, based on their size, strengths, and capabilities. He also loves introducing new music to his kids using a classic device known as a "record player".

EXHIBITORS

Our exhibitor showcase will have representatives from the companies below featuring new products and trading tools available to IBs. ADMIS employees will host hands-on demos of the OAK and APEX trading platforms as well as ADMIS Members 1st, MAP program for Risk, Cash Manager and our Online Account Application process.



HOTEL RESERVATIONS

LOEWS CHICAGO HOTEL
 455 North Park Drive
 Chicago, IL 60611



Staying at the luxurious Loews Chicago Hotel near the shores of Lake Michigan, we secured the deeply discounted Group room rates of **\$149/King & \$159/Double** per night with free in-room internet, access to fitness center and indoor pool included! Explore more at www.loewshotels.com/chicago-downtown.



To make a reservation, call the **Loews Reservation Center** directly at **877.868.8232** and reference "ADMIS IB Meeting" to get our discounted rate OR **book online** at <https://book.passkey.com/e/49642477>

Reservations must be made by Friday, January 4, 2019 for the discounted rates.

REGISTRATION FORM | FOCUS ON THE FUTURE 2019

SORRY, I will NOT be attending the ADMIS 2019 IB Conference this year.

YES, I will be attending the ADMIS IB CONFERENCE January 18-19, 2019 at the Loews Chicago Hotel.

Are you bringing a guest? YES NO

If YES, what is your guest's full name?

NO YES I will be attending the ADMIS Apps BREAKOUT SESSIONS on FRIDAY, JANUARY 18 @ Loews Chicago Hotel from 3:30 to 4:30pm.

NO YES I will be attending the GATE39MEDIA Marketing BREAKOUT SESSION on FRIDAY, JANUARY 18 @ Loews Chicago Hotel from 4:45 to 5:15pm.

NO YES I will be attending the WELCOME RECEPTION on FRIDAY, JANUARY 18 @ Loews Chicago Hotel from 6pm to 9pm. ____ # of guests (including yourself)

NO YES I will be attending BREAKFAST on SATURDAY, JANUARY 19. ____ # of guests (including yourself)

NO YES I will be attending LUNCH on SATURDAY, JANUARY 19. ____ # of guests (including yourself)

NO YES I will be attending EVENING RECEPTION on SATURDAY, JANUARY 19 @ LUCKY STRIKE. ____ # of guests (including yourself)

NO YES I will be attending BREAKFAST on SUNDAY, JANUARY 20. ____ # of guests (including yourself)

Any food allergies we should be aware of? _____

YOUR NAME _____

GUEST(S) NAME(S) _____

IB COMPANY NAME _____

BROKER # / OFFICE # _____

EMAIL _____

CELL PHONE (IN CASE OF EMERGENCY) _____

Please fax this form back to Jeannie DeVita at 312.242.7307 or email at jeannie.devita@admis.com RSVF no later than Wednesday, January 9, 2019.